

Jo Goodson focuses on improving team communication so that clients can develop their projects more efficiently and effectively. She has a track record of developing successful new functions within large organizations. A key to this success was learning how to build trust and foster effective communication between clients and newly established teams and among team members, including team management. Her approach is to develop an understanding of the how the client communicates priorities and requirements, then work with the team supporting that client to ensure that the team can capture and respond to these priorities and requirements effectively.



Jo acquired her expertise in 30 years of high profile positions dealing in the creation and management of technology projects for the government, financial institutions, and aerospace corporations. Making things happen while staying within budget and causing minimal disruption to existing processes that she was mandated to change gave Jo a reputation for getting things done without “ticking people off”.

As an early leader in securing electronic processes for financial services, Jo developed and enforced electronic security policies. She selected, developed, implemented and had operational responsibility for securing technology solutions. She was a founding member of the Securities Industry Association (SIA) Information Security Roundtable and served as a member of the President’s Council on Critical Infrastructure Security. Jo represented both groups on expert panels.

Jo’s latest work was with Medicare where she managed the implementation of what will be the worlds largest deployment of an identity management system designed to serve a multi-million user population. Prior to her government experience, she worked in the financial industry implementing solutions to increase the security and efficiency of online systems. As the financial industry moved to internet based systems, Jo implemented state of the art identification solutions in three world wide financial organization.

As part of her team building techniques, Jo fostered the innovation of including high school and college interns on teams made up of full time employees and consultants. This mix gave her teams the advantage of having multiple points of view on the latest technologies, flexibility of schedules for covering client needs, and a very economic cost structure.

Jo championed recruiting of highly skilled technology students from centers of excellence not currently recognized by her employer. She was requested by her employers to represent them in their efforts to recruit employees from ethnic, gender, and physical ability minorities. This included speaking to students on panels at recruiting event, participating in one-on-one recruiting of minority students, mentoring students who were hired, and directly managing employees from minority populations.

Jo brings her extensive experience in multiple aspects of corporate and consulting businesses to her work with Allison Group clients.